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Friday, 31 January 2025

ASX Announcement (ASX: ERG)

Quarterly Activity Report to 31 December 2024

Eneco Refresh Ltd (Eneco) is pleased to present a review for its performance for the second quarter ending December 2024. Total revenue for the quarter by Cash Generating Units (CGU) compared to the same period last financial year are as follows:

	Second Quarter Revenue		Year-to-date Revenue			
	Oct 24 -	Oct 23-		July 24 -	July 23 -	
Cash Generating Units	<u>Dec 24</u>	<u>Dec 23</u>	<u>Variance</u>	<u>Dec 24</u>	<u>Dec 23</u>	<u>Variance</u>
	\$'000	\$'000		\$'000	\$'000	
Refresh Waters	3,809	3,507	9%	6,997	6,441	9%
Refresh Plastics	820	823	0%	1,454	1,367	6%
Total	4,629	4,330	7%	8,451	7,808	8%

A summary of key expenditure items incurred compared to the previous quarter is as follows:

	Dec Quarter	Sep Quarter
	\$'000	\$'000
Product manufacturing and operating costs ¹	2,491	2,439
Advertising and marketing	90	79
Leased premises (repayments)	184	180
Staff cost	1,393	1,256
Purchase of plant and equipment	123	50

¹ Includes \$36,941 paid as director fees.



Refresh Waters

As expected, the water business has reflected strong growth in sales throughout Q2 on the back of increased summer demand with a 9% increase in total revenue when compared to the same quarter of the last financial year.

December saw a record revenue month for the total business, and our Sydney, Brisbane, Toowoomba and Kalgoorlie branches all set new monthly revenue records in Q2.

Rising costs of international and domestic freight has added further costs to logistics and raw materials however, these are being offset through efficiency improvements and pricing adjustments resulting in a notably superior financial position when compared to previous years.

Refresh Plastics

Following the loss of our production facility, the business converted to a fully outsourced model and, whilst revenue is comparable to FY24 in the past 3 months, has delivered a profitable outcome in each month of the quarter.

This announcement was authorised for release by Colin Moran, Non-Executive Chairman

For more information, please contact <u>info@eneco-refresh.com.au</u>



Appendix 4C

Quarterly cash flow report for entities subject to Listing Rule 4.7B

Name of entity

Eneco Refresh Limited

ABN

Quarter ended ("current quarter")

28 079 681 244

31 December 2024

Cor	solidated statement of cash flows	Current quarter \$A'000	Year to date (6 months) \$A'000
1.	Cash flows from operating activities		
1.1	Receipts from customers	4,396	8,177
1.2	Payments for		
	(a) research and development		
	(b) product manufacturing and operating costs	(2,491)	(4,930)
	(c) advertising and marketing	(90)	(168)
	(d) leased assets	(88)	(186)
	(e) staff costs	(1,393)	(2,650)
	(f) administration and corporate costs	(107)	(227)
1.3	Dividends received (see note 3)		
1.4	Interest received	43	79
1.5	Interest and other costs of finance paid		
1.6	Income taxes paid		
1.7	Government grants and tax incentives		25
1.8	Other		
1.9	Net cash from / (used in) operating activities	270	120

ASX Listing Rules Appendix 4C (17/07/20)

Con	solidated statement of cash flows	Current quarter \$A'000	Year to date (6 months) \$A'000
2.	Cash flows from investing activities		
2.1	Payments to acquire or for:		
	(a) entities		
	(b) businesses		
	(c) property, plant and equipment	(123)	(173)
	(d) investments		
	(e) intellectual property		
	(f) other non-current assets		
2.2	Proceeds from disposal of:		
	(a) entities		
	(b) businesses		
	(c) property, plant and equipment	11	11
	(d) investments		
	(e) intellectual property		
	(f) other non-current assets		
2.3	Cash flows from loans to other entities		
2.4	Dividends received (see note 3)		
2.5	Other (provide details if material)		
2.6	Net cash from / (used in) investing activities	(112)	(162)

3.	Cash flows from financing activities		
3.1	Proceeds from issues of equity securities (excluding convertible debt securities)		
3.2	Proceeds from issue of convertible debt securities		
3.3	Proceeds from exercise of options		
3.4	Transaction costs related to issues of equity securities or convertible debt securities		
3.5	Proceeds from borrowings		
3.6	Repayment of borrowings (including AASB16 expense)	(184)	(364)
3.7	Transaction costs related to loans and borrowings		
3.8	Dividends paid		
3.9	Other (AASB16 adjustments and depreciation)		
3.10	Net cash from / (used in) financing activities	(184)	(364)

Cons	solidated statement of cash flows	Current quarter \$A'000	Year to date (6 months) \$A'000
4.	Net increase / (decrease) in cash and cash equivalents for the period		
4.1	Cash and cash equivalents at beginning of period	3,933	4,313
4.2	Net cash from / (used in) operating activities (item 1.9 above)	270	120
4.3	Net cash from / (used in) investing activities (item 2.6 above)	(112)	(162)
4.4	Net cash from / (used in) financing activities (item 3.10 above)	(184)	(364)
4.5	Effect of movement in exchange rates on cash held		
4.6	Cash and cash equivalents at end of period	3,907	3,907

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	916	1,371
5.2	Call deposits	2,986	2,557
5.3	Bank overdrafts		
5.4	Other (cash)	5	5
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above)	3,907	3,933

6.	Payments to related parties of the entity and their associates	Current quarter \$A'000
6.1	Aggregate amount of payments to related parties and their associates included in item 1	37
6.2	Aggregate amount of payments to related parties and their associates included in item 2	
Note: i	if any amounts are shown in items 6.1 or 6.2. your quarterly activity report must includ	e a description of and an

explanation for, such payments.

7.	Financing facilities Note: the term "facility' includes all forms of financing arrangements available to the entity. Add notes as necessary for an understanding of the sources of finance available to the entity.	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
7.1	Loan facilities	0	0
7.2	Credit standby arrangements		
7.3	Other (please specify)		
7.4	Total financing facilities	0	0
7.5	Unused financing facilities available at quarter	end	
7.6	Include in the box below a description of each facilities, maturity date and whether it is secured or unstacilities have been entered into or are proposed to include a note providing details of those facilities as	ecured. If any addition be entered into after	nal financing

8.	Estimated cash available for future operating activities	\$A'000
8.1	Net cash from / (used in) operating activities (item 1.9)	270
8.2	Cash and cash equivalents at quarter end (item 4.6)	3,907
8.3	Unused finance facilities available at quarter end (item 7.5)	0
8.4	Total available funding (item 8.2 + item 8.3)	3,907
8.5	Estimated quarters of funding available (item 8.4 divided by item 8.1)	N/A
	Note: if the entity has reported positive net operating cash flows in item 1.9, answer item figure for the estimated quarters of funding available must be included in item 8.5.	8.5 as "N/A". Otherwise, a

figure for the estimated quarters of funding available must be included in item 8.5.

8.6 If item 8.5 is less than 2 quarters, please provide answers to the following questions:

8.6.1 Does the entity expect that it will continue to have the current level of net operating

cash flows for the time being and, if not, why not?

Answer: N/A

8.6.2 Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?

Answer: N/A

8.6.3 Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?

Answer: N/A

Note: where item 8.5 is less than 2 quarters, all of questions 8.6.1, 8.6.2 and 8.6.3 above must be answered.

Compliance statement

- This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Date:	31st January 2025
Authorised by:	Colin Moran, Chairman

Notes

- 1. This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
- 2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
- 3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
- 4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee eg Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
- 5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's *Corporate Governance Principles and Recommendations*, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.