

Regal Partners Limited

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ASX Market Announcements Office ASX Limited Exchange Centre 20 Bridge Street Sydney NSW 2000

Morgans Sydney Emerging Leaders Conference Presentation

Regal Partners Limited (ASX:RPL) is pleased to confirm that it will be participating at the Morgans Sydney Emerging Leaders Conference today. Please find attached the presentation that will be used for this conference, as well as other investor events later this month.

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ABOUT REGAL PARTNERS LIMITED

Regal Partners Limited is an ASX-listed, specialist alternative investment manager with approximately \$16.5 billion¹ in funds under management as at 31 March 2025.

With a track record dating back more than 20 years, the group manages a broad range of investment strategies covering long/short equities, private markets, real & natural assets and credit & royalties on behalf of institutions, family offices, charitable groups and private investors.

Housing eight dedicated alternative investment management brands – Regal Funds Management, PM Capital, Merricks Capital, Taurus Funds Management, Attunga Capital, Kilter Rural, Argyle Group and VGI Partners – the group employs approximately 190 staff, including over 95 investment professionals, in offices across Australia and offshore.²

Combining deep industry experience, extensive networks and multi-award-winning performance track records, Regal Partners seeks to be a leading provider of alternative investment strategies in Australia and Asia.

¹ Management estimate of funds under management (FUM) for 31 March 2025. FUM (including 100% of Taurus Funds Management, Attunga Capital, Kilter Rural and Argyle Group) is rounded, unaudited and includes non-fee-earning FUM but excludes non-fee-earning commitments.

² Includes full-time and part-time staff in all RPL group entities except Argyle Group (where RPL's stake is a minority interest).



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Regal Partners Limited overview





Regal Partners Limited is an ASX-listed, specialist alternative investment manager with \$16.5 billion¹ in funds under management.

- The Group manages a broad range of investment strategies covering long/short equities, private markets, real & natural assets and credit & royalties on behalf of institutions, family offices, charitable groups and private investors.
- Housing eight dedicated alternative investment management businesses, the Group employs approximately 190 staff, including more than 95 investment professionals, in offices across Australia and offshore.3
- Combining deep industry experience and extensive networks, Regal Partners seeks to be a leading provider of alternative investment strategies in Australia and Asia.

\$16.5bn

FUM1

\$779m

Market capitalisation²

>95

Investment professionals³

LONG/SHORT **EQUITIES**

- Market Neutral
- Absolute Return
- Active Extension
- **High Conviction**

CREDIT AND ROYALTIES

- Structured Finance
- Mining Finance
- Agri Debt
- CRE Lending
- Listed Credit

REAL AND NATURAL ASSETS

- Water
- Agriculture
- Power
- Carbon

PRIVATE MARKETS

Pre-IPO

REGAL FUNDS









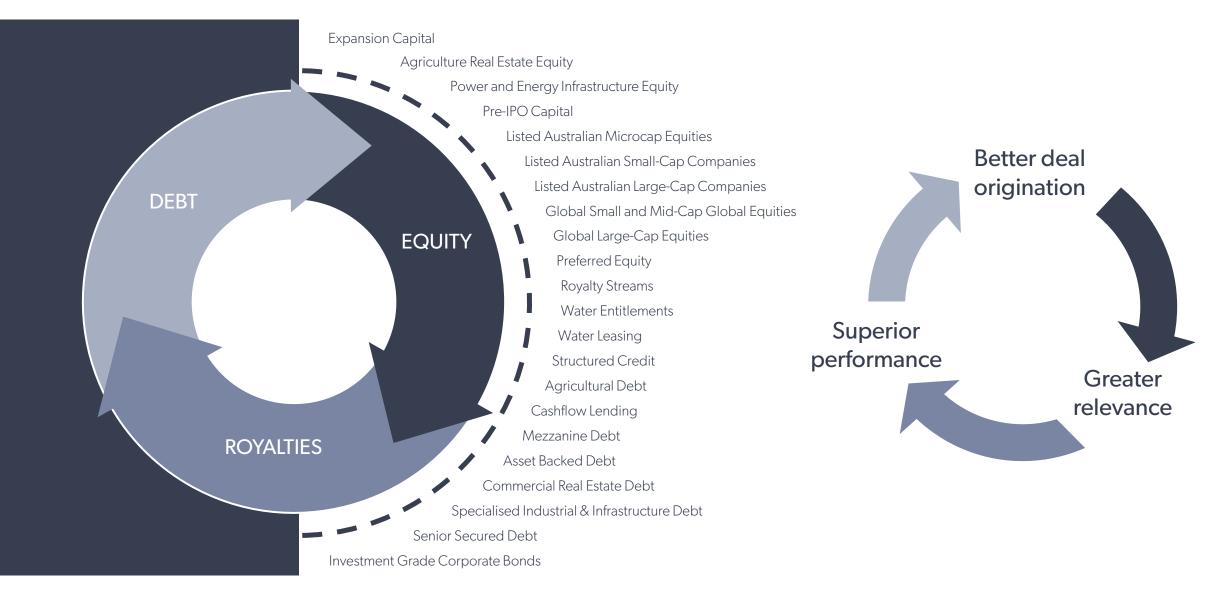


MERRICKS

^{1.} Management estimate of funds under management (FUM) for 31 March 2025. FUM (including 100% of Taurus Funds Management, Attunga Capital, Kilter Rural and Argyle Group) is rounded, unaudited and includes non-fee-earning FUM but excludes non-feeearning commitments. 2. As at market close on 12 May 2025. 3. Includes full-time and part-time staff in all Group entities except Argyle Group (where RPL's stake is a minority interest).

RPL is a significant provider of capital to Australian companies



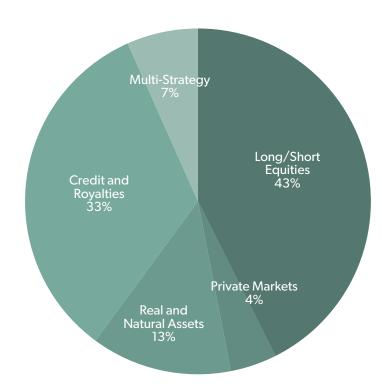


Capital base provides differentiated and resilient earnings



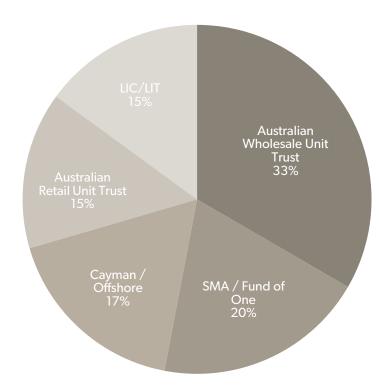
RPL FUM BY ASSET CLASS¹

Diversification by asset class



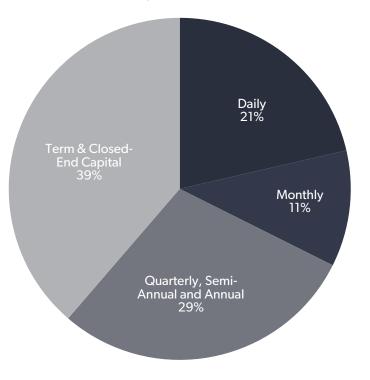
RPL FUM BY INVESTMENT VEHICLE¹

Increasingly diversified client base, including Cayman/offshore component



RPL FUM BY LIQUIDITY¹

Diversification of fund liquidity profile provides superior portfolio construction and resilient earnings profile for RPL



^{1.} Management estimate of FUM for 31 March 2025. FUM (including 100% of Taurus Funds Management, Attunga Capital, Kilter Rural and Argyle Group) is rounded, unaudited and includes non-fee-earning FUM but excludes non-fee-earning commitments. Past performance is not a reliable indicator of future performance.

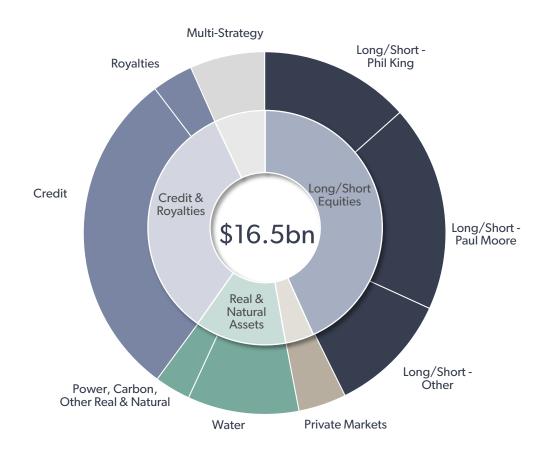
Material FUM growth and diversification since June 2022



JUNE 2022 FUM¹

Royalties Power, Carbon, Other Real & Natural Water S4.7bn Long/Short Other

MARCH 2025 FUM¹



^{1.} FUM (including 100% of Taurus Funds Management, Attunga Capital, Kilter Rural and Argyle Group where applicable) is rounded, unaudited and includes non-fee-earning FUM but excludes non-fee-earning commitments. FUM segments are consistent with the definitions used in RPL's quarterly FUM announcements. Long/short FUM allocations are based on net equity exposure (i.e. Net Asset Value), not gross equity exposure.

RPL is a leading provider of multi-strategy investment solutions in Australia



REGAL PARTNERS PRIVATE FUND: STRATEGY

- The Regal Partners Private Fund provides a singular access point to Regal's bestperforming alternative investment strategies, covering 11 underlying strategies.
- Fund seeks to generate a consistent and uncorrelated return profile, with low volatility and minimal correlation to traditional asset classes.
- Portfolio allocations are dynamically managed by a highly experienced Investment Committee, leveraging the full capabilities and scale of Regal's extensive alternative investment platform and 95+ person investment team.
- Fund is offered to investors as an evergreen, fully-funded structure with regular liquidity windows and no capital calls.

CLIENT INTEREST

- Initial client inflows have been strong from launch in December 2023, FUM risen to \$445m at 31 March 2025. Well supported by domestic APL additions, widespread platform inclusions and favourable research coverage.
- Launch of Cayman feeder fund in September 2024, in response to growing offshore demand.
- Total multi-strategy FUM (including ASX:RF1) now >\$1.1 billion

STRONG PERFORMANCE TRACK RECORD ACROSS MULTI-STRATEGY

+15.7% p.a.

Regal Investment Fund (ASX:RF1) annualised return since inception in June 2019

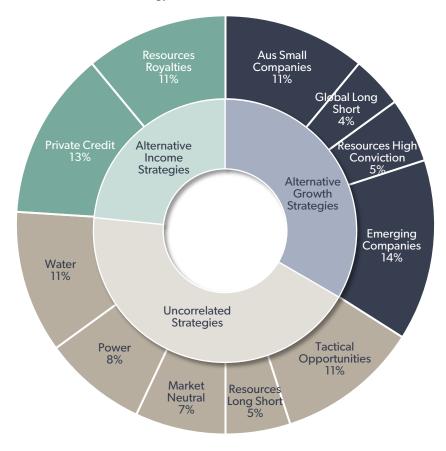
+11.3% p.a.

Regal Partners Private Fund annualised return since inception in Dec 2023

PORTFOLIO CONSTRUCTION

REGAL PARTNERS PRIVATE FUND

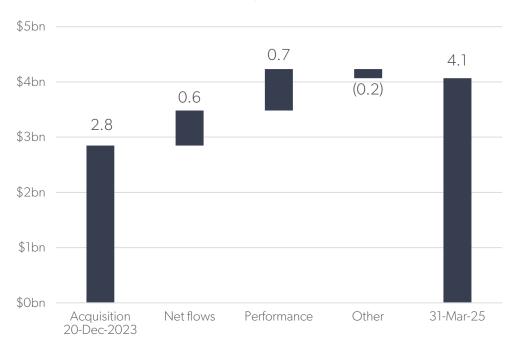
Sub-Strategy Allocations as at 31 March 2025¹



PM Capital case study - acquired Dec 2023 - strong performance & capital raising momentum





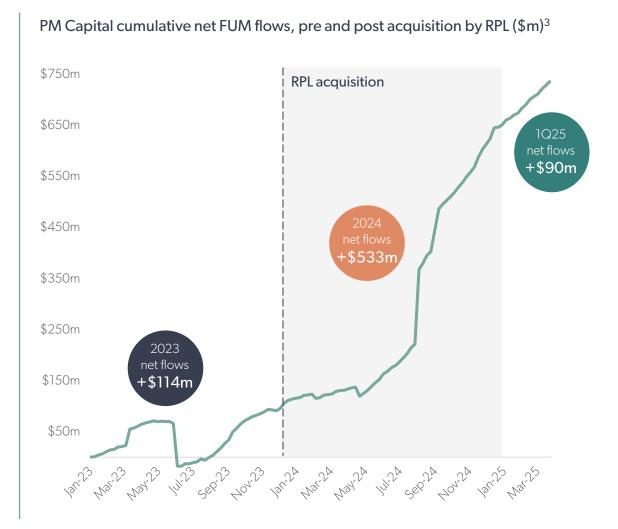


Global Companies Fund

+10.6% p.a.
Performance since inception in Oct 1998¹
Strategy size¹: \$3.0bn

#2 of 131 funds

Over 10 years per Morningstar peer analysis to 31 March 2025²



^{1.} Fund performance is to 31 March 2025, net of fees and costs and assumes reinvestment of distributions since inception date of 28 October 1998; strategy size as at 31 March 2025. 2. As ranked in the Morningstar Equity World Large Blend funds in Australia. 3. 'Acquisition Date' for PM Capital was 20 December 2023, however, net flows in this chart are shown for calendar 2023 vs. calendar 2024 as an approximation for the 12 months pre and post acquisition. FUM is rounded, unaudited and includes non-fee-earning FUM. Past performance is not a reliable indicator of future performance.

Growth-focused strategy of RPL remains unchanged



With multiple opportunities for expansion



- Record \$1.9bn of net FUM flows in 2024
- 25% FUM growth in 2024 excluding \$4.3 billion from acquisitions
- Diversification across client type & asset class



- Proportion of offshore clients
- Demand for RPL's multi-strategy products



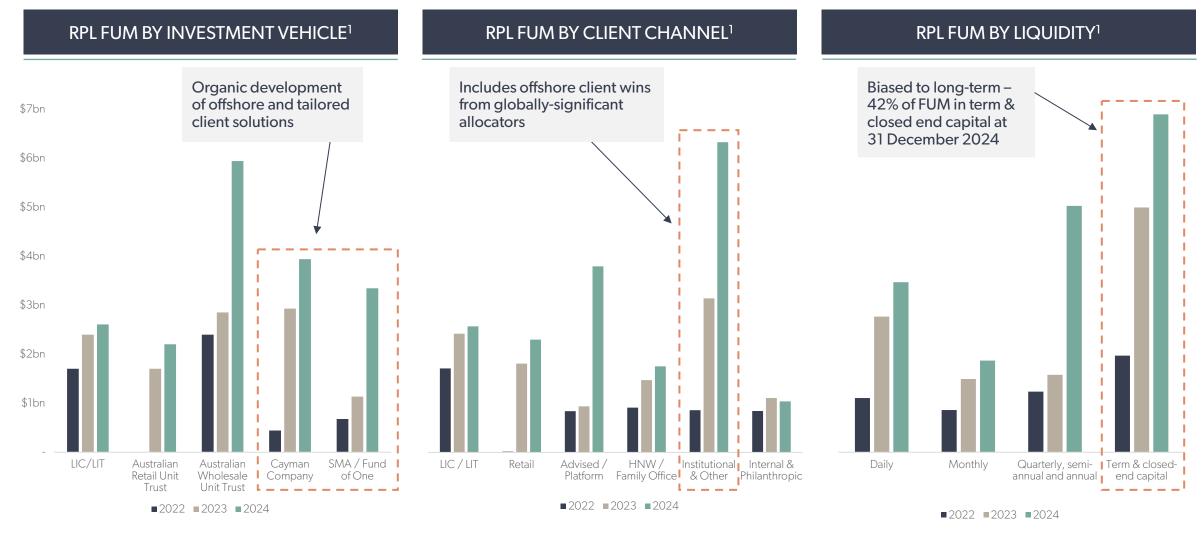
- Further product innovation underway
- Average management fee (%) up in 2024
- Majority of FUM has performance fee potential
- Robust balance sheet, \$100m facility available
- Strong acquisition track record, while also remaining disciplined in evaluating opportunities



Appendix

Strategic priority to grow offshore client base and prioritise long-dated capital shaping FUM mix





^{1.} Management estimate of funds under management (FUM) for 31 December in the relevant year. FUM (including 100% of Taurus Funds Management, Attunga Capital, Kilter Rural and, where applicable, Argyle Group) is rounded, unaudited, includes non-fee-earning FUM.

